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AGRICULTURE COMMITTEE
RANKING MEMBER

ORIGINAL Congress of the United States

ngress of the United States House of Representatives Washington, DC 20515

September 15, 2003

The Honorable Bryant L. VanBrakle Secretary Federal Maritime Commission 800 North Capitol Street, NW Washington, D.C. 20573

Dear Secretary VanBrake,

RE: Petition P3-03

I am writing this letter of support on behalf of the United Parcel Service (UPS) request for an exemption from the prohibition on Non-Vessel Operating Common Carriers (NVOCCs) from entering into confidential contracts with their customers.

Since Congress last revised the Ocean Shipping Reform Act (OSRA) in 1998, the state of the U.S. ocean shipping industry has changed dramatically. There has been an unprecedented consolidation among ocean carriers resulting in the loss of major U.S. flagged carriers. In an effort to offer customers a full range of services, these same carriers have created vertically integrated logistics companies that now compete with NVOCCs.

UPS operates the most sophisticated, integrated, intermodal transportation network in the world, which includes air, rail and surface and NVOCC transportation, and is deemed a "carrier" in the surface and air freight industries. Furthermore, UPS makes significant annual capital investments to its asset-based transportation infrastructure. These facts alone set UPS apart from the companies that first raised concerns about the regulatory status of NVOCCs.

I write in support of the UPS petition pending before the Federal Maritime Commission and I remain hopeful the petition will be given utmost consideration based upon the merits of the UPS case. With warm regards, I remain

Sincerely yours,

Charles W. Stenholm Member of Congress